Psychological Warfare in World War II

Propaganda 1941-1949

Context

- World War II
- France
- Germany
- Allied Forces

c. Psychological warfare. As used in this manual. psychological warfare consists of activities, other than combat, which communicate ideas and information intended to affect the minds, emotions, and actions of the enemy, and which are conducted by a military command in conjunction with its combat operations, for the purpose of reducing the enemy morale and will to fight. Such activities are conducted in consonance with policies announced through command channels. The most important weapon in the arsenal of psychological warfare is propaganda.

THE RADIO COMMUNICATION OF WAR NEWS IN GERMANY

HANS SPEIER

- Freudism (Id)
- Scientific Technocracy (Lasswell)

REPRINTED FROM SOCIAL RESEARCH NOVEMBER 1941

RESTRICTED

ALLIED FORCE HEADQUARTERS

Psychological Warfare

P. W. B.

COMBAT PROPAGANDA

(Not to be taken into Front Lines)

RESTRICTED

Lippman's
Theory of
Public
Opinion
Formation

Propaganda is a Proven Weapon of Warfare ...

Leaflets won't Win the War Alone Radio Won't Win the War Alone Propaganda won't Win the War Alone

But ...

Neither Will Bombs... nor Bullets... Nor Bayonets... Used Alone

It is Only Through the Integrated Use of All Arms, Services and Weapons that Victory will be Achieved.

Enemy Psychological Warfare to Allied Troops

Enemy Aims and Methods

In addition to these special devices, the German propaganda on troop shows makes use of the standing enemy directives on can propaganda:

- 1. Blame the war on Roosevelt.
 - 2. Recall the President's promise that no troops will be sent overseas.
- Tell the soldiers that the national economy is being ruined by an orgy of spending.
- 4. Tell the soldiers that the profits from this "orgy" are going mainly to Jewish financiers and Bolshevist union racketeers.
- 5. Tell the soldiers that Roosevelt will not dare to recall the soldiers, even in the improbable event of an American victory, because there will be a shutdown of all the war plants and there will be no jobs to offer. So, rather than run the risk of enraged ex-servicemen, the President will keep them in uniform for many more years, under the pretense that the national emergency still exists.
- Tell the soldiers that they wouldn't have their old jobs returned to them anyway for the "New Deal bureaucrats" are solidly in power, and prefer the support of "Communist-ruled union workers" who have gained great power during the
- 7. Tell the soldiers that they are, after all, only fighting to save the British Empire, that Russia wants to rule the

Enemy Psychological Warfare to Allied Troops Cont.

Media of Psychological Warfare

Radio Propaganda

Leaflet Propoganda

Popular Music-American Jazz

Rumors

AMERICAN SOLDIERS!

Remember those happy days when you stepped out with your best girl "going places and doing things"?

NO MATTER

whether you two were enjoying a nice juicy steak at some tony restaurant or watching a thrilling movie with your favourite stars performing, or dancing to the lilt of a swing band

YOU WERE HAPPY.

What is left of all this?

Nothing! Nothing but days and nights of the heaviest fighting and for many of you

NOTHING BUT A PLAIN WOODEN CROSS IN FOREIGN SOIL!

Radio Propaganda

the dialogue form — usually between a man and woman, such as the Sally and George show) pictures the life of a worker in the United States who dinner at the finest restaurant in town, and is escorting a beautiful There is plenty of liquor on the table, the soldier is told. Then the scene changes and it is morning. The worker is being awakened by his landlady who says that it is nine o'clock and he is already an hands. His job is to measure calibrations with sensitive instruments. The slightest mistake may result later in a gun exploding in a soldier's hands, or a sudden jamming of controls on a plane.

Then, there is the show which tells the soldier that his girl friend or wife is being courted by the "4Fs", the "draft dodgers" in the factory, the "government bureaucrats"; that fidelity is a fine thing, but after all, you've been away a long time soldier, and you know how those things are. Jane always did like to dance and have a good time, and you can't expect a girl to wait forever, can you -- and much more of the same.

Science Technocracy

FM 33-5

DEPARTMENT OF THE ARMY FIELD MANUAL

2304-3 ASU Lexington, Virginia

PSYCHOLOGICAL WARFARE IN COMBAT **OPERATIONS**

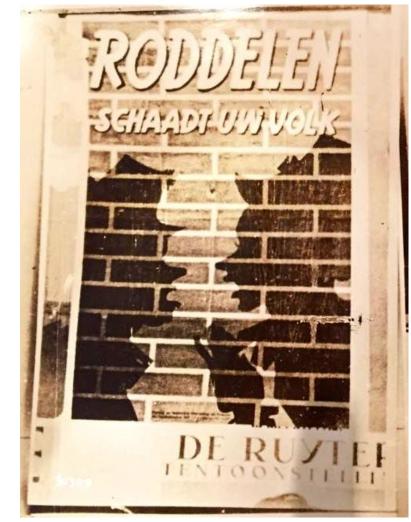
RESTRICTED. DISSEMINATION OF RESTRICTED MATTER.—No person is entitled solely by virtue of his grade or position to knowledge or possession of classified matter. Such matter is entrusted only to those individuals whose official duties require such knowledge or possession. (See also AR 380-5.)

DEPARTMENT OF THE ARMY

Nazi Propaganda Posters









Magic Bullet Theory

- October 14, 1944
- **New York Times**

Nazis Open Propaganda Drive To Counter Allied 'Shock Reports' Goebbels Launches Campaign to Reach From Fifth Grade to College-Effort Will Link All Germans With Party

A nation-wide counter-propa-|nection: Oral discussions of the

Enemy Listens In," and including a subsidiary 'Warning Week' dit in training to learn about the rected against 'rumor-mongering,' elemy's aims and methods as a compared to the state of th

or the guidance of teacners and portprofessors in Germany and politcial instructors of German soldiers, we have a fact the front. The directives, issued on the orders of Propaganda Minon the orders of Propaganda Min"Second: Confidence in the last of the condition of the on the orders of Propaganda Min-inter Goobbels, gave detailed in littical and multiary leadenship is to information of how to combat gen-cially the "dynamirs of ao-called shock reports."

"According to a statement pre-ceding the directives, he guidance instructions were excluded as against the propertied classes in instructions were excluded as against pre-ceding the directives, he guidance instructions were excluded as against the propertied classes in instructions were excluded as against the propertied classes in instructions were excluded as against the propertied classes in

oublication in the daily press, be-Vazi political educators. Nevertheless, the educational propagandists BERNE, Switzerland, Oct. 13-

leading personalities are insulted, war factories."

Program to Reach All

Listens In" as a guide for instruc-tion, and were told to "warn each other with an alert 's-h-u-s-h' and own brewing with Himmler, which

A nation-wide counter-propa-inection: Oral discussions of the granda drive amend at cementing topic must be complemented by German war morale, beginning in written class or home work, dickstending through the Army to the outure social framework, has been cause the contract of the causaling all Germans and not just to propagation of the contract of the causaling discussions of the contract of the causaling discussions on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on "the enemy's propagation of the contract of the causaling discussions" on the contract of the causaling discussions of the contract of the causaling discussions o

Goebbels-Himmler Rift Seen By Telephone to THE NEW YORK TIMES.

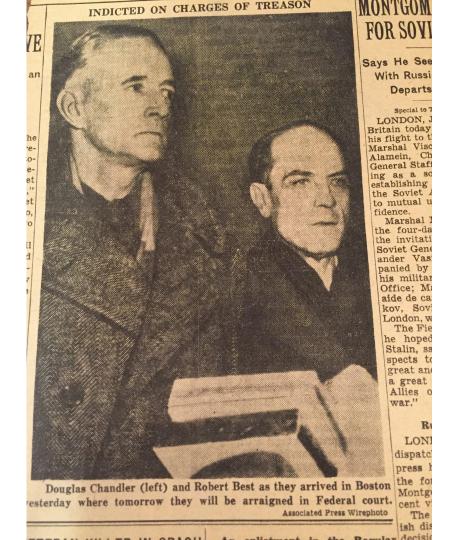
were told that the campaign was to The long dormant antagonism bebe carried on "throughout the tween Dr. Goebbels and Gestap Reich's territory." Chief Himmler came out into th Chief Himmler came out into the The political instructors were open this week and Marshal Goerasked to emphasize this argument: ing was called in to "mediate," ac-"There is no more stupid or more cording to neutral observers just impertment lie than the enemy's out of Berlin tonight. They report statement that he fights the Nazis, the clash broke out last Tuesday The enemy always fought Ger- when Himmler, as dictator of tomany, and the conclusion is: every attack, even a partial attack, is directed against the whole. When province" by grabbing 450 functhe party is attacked they actual- tionaries from his economic control y mean Germany, just as when commission entrusted with the arhey insult the Wehrmacht or the bitration of contested cases of mo SS [Nazi Elite Guard]. When some bilization of "essential personnel in

as has happened frequently recent- Himmler, according to a statev, this is always directed against ment published only in Berlin characterized the Goebbels service as a "superfluous cell of useless shirkers," based on "information" As disclosed in the Deutsche presented by his own Gestapo. An Wissenschaft article, the "coopera- appeal to Hitler having proved fution" of all schools has been "de- tile, Goebbels turned to Goering, manded" in carrying out the who is reported to have returned counter-propaganda campaign and 225 of the recruited personnel the drive against "rumor-monger- making both men right and at ing." Teachers were provided with least for the moment keeping his a memorandum called "The Enemy own fingers clear of a fight with

impress pupils to act likewise." threaten at any moment to flare "Fifth to eighth grade classes of into flame. The czars of heavy inthe elementary schools and all dustry in the Reich, of which he is classes of the higher and profes- spokesman, strongly oppose Himsional schools must take up the mler's intention of waging a "peosubject 'The Enemy Listens In' ple's war" and openly claim that during this warning week," the once the Reich loses the Ruhr in magazine informed educators the west and Silesia in the east "The memorandum "The Enemy such a fight would lead only to na-Listens In, included in the present tional suicide and preclude any issue, should be used in this con-rennaissance of the Reich.

David Chandler and Robert Best

- January 5, 1947
- New York Times



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- 10, 11, 12: Propaganda Posters from Netherlands Information Bureau
- 13: NYT, Nazis Open Propaganda Drive to Counter Allied "Shock Reports"
- 14: NYT, David Chandler and Robert Best

Special thanks to the Riegel Collection in Washington and Lee University Special Collections!